

JUL 05 2018

3 H 35 M P M S  
RECEIVED & RECORDED

SEIC Meeting Minutes

May 21, 2018 –Human Service Building, Meeting House Road

In attendance: Dick Johnson, Hank Tuohy, Doug Cabral, Teri Stanley, Daryl Crossman, and Sandy Scannell – Associate member Joanne Westerhouse

Guests: Tao Wolfe, Joe Arnao, Steve Johnston, Ralph Vitacco, and Paul Gately

5:30 p.m. The meeting was called to order by President Dick Johnson

Hank moved to approve the minutes of the April 30, 2018 meeting, second by Sandy, unanimously approved.

Charley presented the treasurer's report with one expense for the month of \$15.00 to Robert Prol for licensing for the web site. Charlie recommended that we eliminate the PO Box. Hank motioned to accept the financial report and eliminate the PO Box, second by Teri, unanimously approved.

Under Old Business Dick introduced Steve Johnston for a report on Open Cape. Steve reviewed the history of Open Cape with total revenues of \$40 million in state federal, and private funding and 500 miles of cable laid from Brockton and Providence to the Cape. He stated that Open Cape is just beginning to introduce a pilot program for residential tie ins and that many businesses and public institutions have been connected. Home connection is approximately \$2500 and businesses are approximately \$3800. He informed the board Sandwich has been slow and that Broad Band Committee may be needed. He thought that the creation of an Innovation Center would be great. All Sandwich surrounding communities are very active. The High School is tied in, Town Hall is not tied in, new NRG facility is tied in. It would cost \$40 million to tie in all of Sandwich 16,000 residents. Some towns are installing their own networks and Open Cape is operating. Most public safety facilities are tied in. The cost for the new public safety facility in Sandwich would be approximately \$65,000.

After many questions and responses from Steve, Dick thanked him for the information and his willingness to address the SEIC.

Continuing under old business Joanne informed the board that she had visited Orleans and found out that the shanty program as envisioned by the SEIC after visiting HyArts in Hyannis was substantially less desirous and recommended that the Art's Alliance and SEIC not move forward at this time. Some of the reasons included higher budget projections, higher costs for marketing, lack of available artists, restaurant overflow, foot traffic and lack of local business support.

Hank recommended that letters of appreciation be sent to several individuals that supported the shanty effort including the following: Joanne, Randy Hunt, Sheriff's Office, Shepley Builders, Upper Tech Tech, Joe Vaudo, and Chris Kirrane for the lease. Hank motioned that a letter be sent to all these parties thanking them for their help, second by Charlie, unanimously approved.

Hank motioned that the shanty effort be tabled to a future date, second by Teri, unanimously approved.

Dick informed the board that he had spoke to Jay Pateakos from MA Development and Bud Dunham about the concept of Sandwich teaming with MA Development for the land at South Sandwich Village



and that the concept would be to develop smaller parcels for interested companies. He also informed the board that Jay Ash, Director of Development for the state, would be visiting Sandwich with Senator DeMecedo to discuss the potential of a teaming arrangement.

Regarding the Wing School Ralph informed the board that the planning department was reaching out to developers for SSV and Wing School and requested that SEIC 's assistance in identifying potential developers. He also informed the board that a marketing brochure was being developed to let developers know what exists in Sandwich for investment. He stated that it was important to find out what the market would bear and what the interest is from investors. Dick stated that the Art's Alliance was interested in the Wing School. Joanne informed the board that the Art's Alliance was working on the development of Cultural Center for Sandwich.

Dick requested board's support for requesting Representative Hunt to change language in legislation for the development of a Cultural Center instead of Art Shanties. Hank motioned to support the request for a Cultural Center instead of Art Shanties, second by Doug, unanimously approved.

Teri informed the board that business after hours was being planned with 8 businesses completing the tour at Bobby Byrne's with many great prizes and that the next business after hour's would be at Hollow's Golf Club on June 26 and Street Feast would be on June 30.

Teri also informed the board that the Chamber was developing a "Why Sandwich" for potential developers which would include building process and agencies involved in development including the Cape Cod Commission and that the information would be put on Chamber and SEIC web sites.

Joe Arnao informed the board that Cape Cod and the Islands Real Estates Agencies were working on developing an MLS Data listing of all available resources which be published for potential development at Chamber and SEIC web sites.

Dick informed the board June 2 was targeted for the wastewater plant tour in Chatham and that he would inform the board as soon as arrangements were complete. He also informed board that wastewater would be discussed at the Selectmen's meeting on June 14 and that Bud had invited the SEIC to participate.

The next meeting is scheduled for June 18, 2018.

Meeting adjourned at 7:10.

Approved June 18, 2018  
Linda J. Palmer, President